



March 30, 2023

CALL AND NOTICE OF A REGULAR MEETING OF THE  
OPERATIONS AND DEVELOPMENT COMMITTEE  
OF THE  
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY

NOTICE is hereby given that a regular meeting of the Operations and Development Committee will be held on Monday, April 3, 2023, at 8:30 a.m., in the Airport Skyroom of Hollywood Burbank Airport, 2627 N. Hollywood Way, Burbank, California 91505.

In addition to attending the meeting in person, members of the public may observe the meeting telephonically and may offer comment in real time through the following number:

*Dial In: (818) 862-3332*

Terri Williams, Board Secretary  
Burbank-Glendale-Pasadena Airport Authority

REGULAR MEETING  
OF THE  
OPERATIONS AND DEVELOPMENT COMMITTEE  
Airport Skyroom  
Monday, April 3, 2023  
8:30 a.m.

*The public comment period is the opportunity for members of the public to address the Committee on agenda items and on airport-related non-agenda matters that are within the Committee's subject matter jurisdiction. At the discretion of the presiding officer, public comment on an agenda item may be presented when that item is reached*

*Members of the public are requested to observe the following decorum when attending or participating in meetings of the Committee:*

- *Turn off cellular telephones and pagers.*
- *Refrain from disorderly or boisterous conduct, including loud, threatening, profane, or abusive language, clapping, whistling, stamping, or other acts that disrupt or otherwise render unfeasible the orderly conduct of the meeting.*
- *If you desire to address the Committee during the public comment period, fill out a speaker request card and present it to the Board Secretary.*
- *Confine remarks to agenda items or to airport-related non-agenda matters that are within the Committee's subject matter jurisdiction.*
- *Limit comments to three minutes or to such other period of time as may be specified by the presiding officer.*



*The following activities are prohibited:*

- *Allocation of speaker time to another person.*
- *Video presentations requiring use of Authority equipment.*



*Any disclosable public records related to an open session item on a regular meeting agenda and distributed by the Authority to the Committee less than 72 hours prior to that meeting are available for public inspection at Hollywood Burbank Airport (2627 N. Hollywood Way, Burbank) in the administrative office during normal business hours.*



*In accordance with the Americans with Disabilities Act of 1990, if you require a disability-related modification or accommodation to attend or participate in this meeting, including auxiliary aids or services, please call the Board Secretary at (818) 840-8840 at least 48 hours prior to the meeting.*

## A G E N D A

Monday, April 3, 2023

1. Roll Call
2. Approval of Agenda
3. Public Comment
4. Approval of Minutes
  - a. February 6, 2023
5. Items for Approval

[See page 1]

- a. Core Network Switches – Replacement and Installation Services for Primary & DVSS Networks

[See page 3]

***Staff seeks an Operations and Development Committee recommendation to the Commission for approval to purchase and install two model C9500 Cisco Catalyst Network Switches and two model C9300 Cisco Catalyst Network Switches, which will replace four current Cisco Catalyst 4500 Series switches that have reached their end of life and are no longer supported by the manufacturer.***

***The proposed cost for the acquisition and installation of these network switches is \$136,145.85 plus an additional 10% contingency amount of \$15,000 for a total of \$151,145.85.***

- b. Award of Construction Contract for Parking Lot Reconfiguration, Civil Work and Approval of Associated Vendor Work and CEQA Exemption Determination - Project Number (E22-13)

[See page 8]

***Staff seeks an Operations and Development Committee recommendation to the Commission that it:***

- i) ***Award a construction contract in the amount of \$226,190 to Geronimo Concrete, Inc.;***
- ii) ***Approve a project budget for Parking and Revenue Control Equipment, DVSS Cameras, Access Control Equipment, and Networking Cable Installation in the amount of \$173,627;***
- iii) ***Authorize a project budget for Construction Management, Field Oversight, and Contract Administration for a not-to-exceed amount of \$35,000;***
- iv) ***Authorize a project contingency of \$60,000; and,***
- v) ***Approve the CEQA exemption determination.***

- c. Award of Purchase Order – Portable Radio Replacement  
Motorola Solutions, Inc.

**[See page 14]**

***Staff seeks a recommendation from the Operations and Development Committee to the Commission to approve the acquisition of replacement portable radio equipment from Motorola Solutions, Inc. The proposed acquisition is for the replacement of handheld Motorola portable radios, which currently are used by the Airport Maintenance Department and have reached the end of their useful life, with thirty-eight Motorola APX 900 series radios. The total cost for the replacement radios programming, and ancillary accessories is \$136,961.16.***

6. Items for Discussion

- a. Committee Pending Items

**[See page 18]**

7. Adjournment

**MINUTES OF THE REGULAR MEETING OF THE  
OPERATIONS AND DEVELOPMENT COMMITTEE  
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY**

**MONDAY, FEBRUARY 6, 2023**

A regular meeting of the Operations and Development Committee was called to order this date in the Airport Skyroom, 2627 N. Hollywood Way, Burbank, California, at 8:35 a.m., by Commissioner Devine.

**1. ROLL CALL**

**Present:** Commissioners Devine, Gabel-Luddy, and Hampton

**Absent:** NONE

**Also Present:** Staff: Frank Miller, Executive Director;  
John Hatanaka, Senior Deputy Executive Director;  
Patrick Lammerding, Deputy Executive Director,  
Planning and Development; Thomas Henderson,  
Director, Operations

**2. Approval of Agenda**

Agenda was approved as presented.

**3. Public Comment**

There were no public comments.

**4. Approval of Minutes**

**a. January 17, 2023**

A draft copy of the January 17, 2023 special Committee minutes was included in the agenda packet for review and approval.

**Motion**

Commissioner Gabel-Luddy moved approval of the minutes; seconded by Commissioner Hampton.

**Motion Approved**

The minutes were approved as presented (3–0).

**5. Items for Approval**

**a. Fleet Maintenance Services  
Agreement Extension  
Keolis Transit Services, LLC**

Staff sought a Committee recommendation to the Commission for authorization of a second one-year extension of the Fleet Maintenance Services Agreement with Keolis Transit Services, LLC.

The Agreement has a one-year base term and allows the parties, by consensus, to twice extend the term for one year at a time. The one-year base term ended March 31, 2022. The first one-year extension was exercised April 1, 2022 and ends March 31, 2023.

**Motion**

Commissioner Gabel-Luddy moved approval;  
seconded by Commissioner Hampton.

**Motion Approved**

There being no objection, the motion was approved  
(3–0).

**b. Award of Multi-Year Purchase  
Order - Magnetic Ticket & Label  
Corporation**

Staff sought a Committee recommendation to the Commission to approve a multi-year Purchase Order with Magnetic Ticket & Label Corporation for the provision of all paper stock utilized by the SITA Common Use Passenger Processing System and Common Use Self-Service equipment. This paper is a thermal type of stock used for boarding passes, kiosk documents, and baggage tags. The term of the proposed Purchase Order is from April 1, 2023, through March 31, 2026, with two one-year extension options. The cost of these supplies are fully reimbursable by the Airlines serving the Airport. The annual cost of these supplies can vary as the paper stock utilization is affected by passenger use and level of enplanements, but historical annual cost is approximately \$110,000.

**Motion**

Commissioner Gabel-Luddy moved approval;  
seconded by Commissioner Hampton.

**Motion Approved**

There being no objection, the motion was approved  
(3–0).

**6. Items for Information**

**a. Committee Pending Items**

Staff had no updates to the Committee's pending items.

**7. Adjournment**

There being no further business to discuss, the meeting was adjourned at 8:43 a.m.

**STAFF REPORT PRESENTED TO  
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY  
OPERATIONS AND DEVELOPMENT COMMITTEE  
APRIL 3, 2023**

**CORE NETWORK SWITCHES – REPLACEMENT AND  
INSTALLATION SERVICES FOR PRIMARY & DVSS NETWORKS**

Presented by Kimberley Parker-Polito  
Director, Information & Communication Technologies

**SUMMARY**

Staff seeks an Operations and Development Committee (“Committee”) recommendation to the Commission for approval to purchase and install two model C9500 Cisco Catalyst Network Switches and two model C9300 Cisco Catalyst Network Switches, which will replace four current Cisco Catalyst 4500 Series switches that have reached their end of life and are no longer supported by the manufacturer.

The proposed cost for the acquisition and installation of these network switches is \$136,145.85 plus an additional 10% contingency amount of \$15,000 for a total of \$151,145.85.

**BACKGROUND**

Currently, the Authority’s Primary and DVSS Core Networks reside on four end-of-life switches manufactured by Cisco which were installed in 2008. Two of the switches reside on one side of the Airport with two residing on another side to provide failover capability. Each switch provides the core routing and security of the Primary and DVSS networks. These current Cisco Catalyst 4500 Series switches are no longer supported by their manufacturer and therefore require replacement to ensure the Authority’s network stability.

**REQUEST FOR PROPOSALS**

Staff received bids to acquire the Core Network Switches from the following vendors:

• HYE TECH NETWORKS	\$101,145.85
• CDW-G	\$123,717.25
• ITO SOLUTIONS	\$129,371.36
• CONNECTIONS	\$133,745.03

**PROFESSIONAL SERVICES**

The installation and configuration of the Cisco Catalyst C9300 and C9500 Network Switches will be performed by the Information & Communications Technologies (“ICT”) Department. Staff will be supported by Vigilant Technologies, the current ICT professional services vendor providing staff augmentation and support of ongoing technology initiatives on a time and materials basis.

The total cost for this outside support is estimated not to exceed \$35,000 for the installation of the four switches.

### CONTINGENCY

Staff recommends an approximate 10% contingency of \$15,000 to cover any additional costs for unforeseen circumstances that may be incurred during the course of the installation.

### BUDGET IMPACT

Funding for this project is included in the adopted FY 2023 budget appropriations for the Core Switch Replacements in the amount of \$175,000.

The total cost for replacement of the Primary and DVSS Core Switches is summarized as follows:

Acquisition of Building 10 and 36 Network Switches:	\$101,145.85
Installation and configuration of four switches:	35,000.00
Contingency:	<u>15,000.00</u>
Total:	<u>\$151,145.85</u>

### STAFF RECOMMENDATION

Staff seeks a Committee recommendation to the Commission that it authorize the Executive Director to issue a purchase order to Hye Tech Networks for the acquisition of two Cisco C9500 and two Cisco C9300 Catalyst Network Switches in the total amount of \$101,145.85, with outside installation support from Vigilant Technologies in the amount of \$35,000 and a 10% project contingency amount of \$15,000 for a total of \$151,145.85.





HyeTech Network & Security Solutions, LLC.  
10235 S. 51st Street #120  
Phoenix, AZ 85044

**Bill To:**  
Bob Hope Airport (Burbank)  
Kimberly Parker-Polito  
2627 N Hollywood Way  
Burbank, CA 91505

**Ship To:**  
Bob Hope Airport (Burbank)  
Kimberly Parker-Polito  
2627 N Hollywood Way  
Burbank, CA 91505

**Date:** March 30, 2023  
**Quotation #:** 1327-001  
**Customer ID:** 1327  
**Prepared by:** Jorge Alonzo  
**Quotation valid until:** April 14, 2023  
**Project Detail:** Burbank Airport Core Refresh

## Products:

Part	Description	Term	List Price	Unit Price	Qty	Ext. Price
<b>C9500-48Y4C-A</b>	9500 48PT 25/100G ONLY ADVANTAGE	---	\$28,637.65	\$12,886.94	2	\$25,773.88
CON-SNTP-C9504YA4	SNTP-24X7X4 9500 48PT 25/100G ONLY ADV	36	\$9,849.00	\$7,386.75	2	\$14,773.50
C9K-PWR-650WAC-R	650W AC CONFIG 4 POWER SUPPLY FRONT TO B	---	\$0.00	\$0.00	2	\$0.00
C9K-PWR-650WAC-R/2	650W AC CONFIG 4 P/S FRONT TO BACK COOL	---	\$2,663.25	\$1,198.46	2	\$2,396.92
C9K-T1-FANTRAY	CATALYST 9500 TYPE 4 FRONT TO BACK COOL	---	\$0.00	\$0.00	4	\$0.00
C9500-NW-A	C9500 NETWORK STACK, ADVANTAGE	---	\$0.00	\$0.00	2	\$0.00
SC9500HUK9-176	CISCO CATALYST 9500H XE.17.6 UNIVERSAL	---	\$0.00	\$0.00	2	\$0.00
CAB-CONSOLE-USB	CTO 6FT CONS CBL W/ USB TYPE A & MINI B	---	\$118.29	\$53.23	2	\$106.46
C9500-DNA-48Y4C-A	C9500 DNA ADVANTAGE, TERM LICENSE	---	\$0.00	\$0.00	2	\$0.00
C9500-DNA-A-3Y	CATALYST 9500 DNA ADVANTAGE 3YR LIC	36	\$14,312.91	\$6,440.81	2	\$12,881.62
PI-LFAS-T	PRIME INFRASTRUCTURE LIFECYCLE & ASSURAN	---	\$0.00	\$0.00	6	\$0.00
PI-LFAS-AP-T-3Y	PI DEV LIC FOR LIFECYCLE & ASSURANCE TER	---	\$0.00	\$0.00	6	\$0.00
NETWORK-PNP-LIC	NETWORK PLUG-N-PLAY CONNECT FOR ZERO-TOU	---	\$0.00	\$0.00	2	\$0.00
CAB-9K12A-NA	CTO PWR CORD 125VAC 13A NEMA 5-15 PLUG N	---	\$0.00	\$0.00	4	\$0.00
C9K-F1-SSD-BLANK	CISCO PLUGGABLE SSD STORAGE	---	\$0.00	\$0.00	2	\$0.00
C9500-SSD-NONE	NO SSD CARD SELECTED	---	\$0.00	\$0.00	2	\$0.00
<b>C9300-48T-E</b>	CATALYST 9300 48PT DATA ONLY NTKW ESSENT	---	\$9,915.99	\$4,462.20	2	\$8,924.40
CON-3SNTP-C930048E	3YR SNTP 24X7X4 CATALYST 9300 48PT DATA	36	\$3,412.99	\$2,559.74	2	\$5,119.48
C9300-NW-E-48	C9300 NETWORK ESSENTIALS, 48-PORT LICENS	---	\$0.00	\$0.00	2	\$0.00
SC9300UK9-176	CISCO CATALYST 9300 XE 17.6 UNIVERSAL UN	---	\$0.00	\$0.00	2	\$0.00
PWR-C1-350WAC-P	350W AC 80+ PLATINUM CONFIG 1 POWER SUPP	---	\$0.00	\$0.00	2	\$0.00
PWR-C1-350WAC-P/2	350W AC 80+ PLATINUM CONFIG 1 SECONDARY	---	\$768.88	\$346.00	2	\$692.00
CAB-TA-NA	AC TYPE A PWR CBL NORTH AMERICA	---	\$0.00	\$0.00	4	\$0.00
C9300-SSD-NONE	NO SSD CARD SELECTED	---	\$0.00	\$0.00	2	\$0.00
CAB-CONSOLE-USB	CTO 6FT CONS CBL W/ USB TYPE A & MINI B	---	\$118.29	\$53.23	2	\$106.46
C9300-STACK-NONE	NO STACK CABLE SELECTED	---	\$0.00	\$0.00	2	\$0.00
C9300-SPWR-NONE	NO STACK POWER CABLE SELECTED	---	\$0.00	\$0.00	2	\$0.00
C9300-DNA-E-48	C9300 DNA ESSENTIALS 48PT TERM LIC	---	\$0.00	\$0.00	2	\$0.00
C9300-DNA-E-48-3Y	C9300 DNA ESSENTIAL 48PT 3YR TERM LIC	36	\$1,324.83	\$596.17	2	\$1,192.34
C9300-NM-2Y	CATALYST 9300 2 X 25GE NTKW MOD	---	\$3,029.37	\$1,363.22	2	\$2,726.44

Products:

Part	Description	Term	List Price	Unit Price	Qty	Ext. Price
NETWORK-PNP-LIC	NETWORK PLUG-N-PLAY CONNECT FOR ZERO-TOU	---	\$0.00	\$0.00	2	\$0.00
<b>SFP-10/25G-LR-S=</b>	10/25GBASE-LR SFP28 MODULE	---	\$2,774.19	\$1,248.39	6	\$7,490.34
<b>SFP-10/25G-CSR-S=</b>	DUAL RATE 10/25GBASE-CSR SFP MOD	---	\$1,295.26	\$582.87	4	\$2,331.48
<b>QSFP-100G-LR-S=</b>	100G QSFP28 100G-LR 10KM SMF DUPLEX L	---	\$4,014.98	\$1,806.74	4	\$7,226.96
Subtotal:						<b>\$91,742.28</b>

Quote Summary	Amount
Products:	\$91,742.28
Subtotal:	<b>\$91,742.28</b>
Estimated Tax:	<b>\$9,403.57</b>
Total:	<b>\$101,145.85</b>

## Terms & Conditions:

### Invoicing & Payment

Unless otherwise stated in an SOW, exhibit, or definitive agreement, Hye Tech shall invoice Customer on a project basis. Customer shall pay Hye Tech within thirty (30) calendar days from the date of invoice for any of the Services and expenses provided or incurred hereunder. Hye Tech may charge Customer interest and late fees on any overdue and unpaid portion of the Fees in an amount equal to one and one half percent (1.5%) per month. All payments shall be made in U.S. dollars. In the event Customer disputes any Fees, Customer shall pay any undisputed portion of the invoice containing the disputed Fees.

### Suspension

In the event of non-payment of any Fees or other fees payable within forty-five (45) days from the date of invoice, HT may, in addition to any other rights and remedies it may have, suspend Customer's access to the Products and Services.

**STAFF REPORT PRESENTED TO THE  
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY  
OPERATIONS AND DEVELOPMENT COMMITTEE  
APRIL 3, 2023**

**AWARD OF CONSTRUCTION CONTRACT FOR PARKING LOT RECONFIGURATION  
CIVIL WORK AND APPROVAL OF ASSOCIATED VENDOR WORK  
AND CEQA EXEMPTION DETERMINATION  
PROJECT NUMBER (E22-13)**

Presented by Stephanie Gunawan-Piraner,  
Director, Engineering and Maintenance

**SUMMARY**

Staff seeks an Operations and Development Committee ("Committee") recommendation to the Commission that it:

- i) Award a construction contract in the amount of \$226,190 to Geronimo Concrete, Inc.;
- ii) Approve a project budget for Parking and Revenue Control Equipment, DVSS Cameras, Access Control Equipment, and Networking Cable Installation in the amount of \$173,627;
- iii) Authorize a project budget for Construction Management, Field Oversight, and Contract Administration for a not-to-exceed amount of \$35,000;
- iv) Authorize a project contingency of \$60,000; and,
- v) Approve the CEQA exemption determination.

**BACKGROUND**

In November 2022, the Commission approved the first phase (Phase 1) implementation of the parking lot reconfiguration work that would convert a portion of the valet parking area to a self-serve parking area, to be identified as Lot F. Lot F will have 434 spaces, which would include seven (7) Americans with Disabilities Act (ADA) accessible spaces. This lot is a 3-to-5-minute walking distance to the terminal and uses revenue control technology deployed by Skidata, the Authority's current parking access control systems vendor. Vehicles would enter from Avenue A and exit via Avenue B.

The parking lot reconfiguration is intended to mitigate the impacts from the anticipated closures of the Lot A public parking facility with 1,592 spaces and the adjoining employee parking lot with 567 spaces due to the development of the Replacement Passenger Terminal. The closure of Lot A and the employee lot is anticipated in the second half of FY 2024.

The November 2022 approval from the Commission awarded a construction contract to ISSA Electrical, Inc., to carry out the underground electrical infrastructure improvements at the project site. The Phase 1 work was completed in February 2023 by the contractor as a standalone project.

To complete the project, Staff bid the remaining scope of work (Phase 2), which includes the civil portion of the work, including but not limited to fencing, paving, curbs, striping, and signage. The parking revenue control, security access control systems, and network cable

STAFF REPORTS\OPERATIONS\04-03-23.  
AWARD OF CONSTRUCTION CONTRACT FOR PARKING LOT RECONFIGURATION  
CIVIL WORK AND APPROVAL OF ASSOCIATED VENDOR WORK  
AND CEQA EXEMPTION DETERMINATION  
PROJECT NUMBER (E22-13)  
2795253.2

installation will be provided by current vendors and therefore were not included as part of the work that was bid out. Two bids were received in response to the posted Request for Bids ("RFB").

- Geronimo Concrete, Inc. \$226,190
- Excel Paving DBA Palp, Inc. \$417,846

Bids were reviewed and determined to be responsive. As the low bidder, Geronimo Concrete, Inc. is being recommended for award of a construction contract and its scope of work represents elements that are not already under contract by a specific airport vendor. Those additional vendors and their scope of work is described under "Projected Costs".

## PROJECTED AND INCURRED COSTS

### Phase 1 –

Electrical – ISSA Electric, Inc.	\$ 105,000
Construction Management and Contract Administration	\$ 10,000
Project Contingency	\$ 13,000

Phase 2 – The remaining work includes paving, concrete curbs, irrigation and fencing modifications, signage, security, and access control systems. The costs for these elements were bid or proposed separately by trade.

The estimated costs for Phase 2 are as follows:

Site Civil Work, including paving, concrete curbs, irrigation, fencing modifications, striping, and signage	\$ 226,190
Parking Revenue Control – Skidata (current vendor)	\$ 86,627
Digital Video Security System – SAS (current vendor)	\$ 30,000
Access Control – Securitech (current vendor)	\$ 22,000
Network Cable Installation (current vendor)	\$ 35,000
Construction Management and Administration	\$ 35,000
Contingency for unforeseen items	<u>\$ 60,000</u>

**Total** **\$ 622,817**

## FUNDING

The adopted FY 2023 Facility Improvement Program budget includes \$575,000 in appropriation for this project. Due to bids received being higher than originally anticipated and due to escalating costs from current vendors for the security, access control, and parking revenue control systems, the project total estimated cost above exceeds the FY 2023 budget by \$47,817. As the project is slated for completion in the next fiscal year, the project carryover cost (\$175,000) will be reprogrammed in the upcoming proposed FY 2024 budget.

## SCHEDULE

Phase 1 work was completed in February 2023. Staff anticipates Phase 2 work to commence shortly after the award and execution of the Construction Agreement with an anticipated opening of the new lot in Summer 2023.

## ENVIRONMENTAL REVIEW

Staff has reviewed the CEQA guidelines regarding exemptions applicable to the project and determined that the Project is exempt pursuant to the Class 1 categorical exemption (14 C.C.R. § 15301). Among other things, that exemption covers minor alteration of existing facilities involving no expansion of existing use.

## OPERATIONAL IMPACTS

Construction will be coordinated with the valet operator to minimize impact on the valet operations and the work which impacts traffic on Avenues A and B will be completed at night to minimize impacts to the airport vehicular traffic.

## STAFF RECOMMENDATION

Staff seeks a Committee recommendation to the Commission that it approve the CEQA exemption determination and approve Phase 2 of the proposed Lot F development with an award of a Construction Agreement in the amount of \$226,190 to Geronimo Concrete, Inc. with a project budget of \$173,627 for Parking and Revenue Control Equipment, DVSS Cameras, Access Control Equipment, and Networking Cable Installation, and a budget of \$35,000 for construction management, field oversight, and contract administration, and project contingency for unforeseen items of \$60,000.

## CONSTRUCTION AGREEMENT

(Burbank-Glendale-Pasadena Airport Authority/Geronimo Concrete, Inc)

THIS CONSTRUCTION AGREEMENT ("Agreement") is dated \_\_\_\_\_, 2023, for reference purposes and is executed by the Burbank-Glendale-Pasadena Airport Authority, a California joint powers agency ("Authority") and Geronimo Concrete, Inc, a California Corporation ("Contractor"). Contractor's CSLB license number is 770018. Contractor's DIR registration number is 1000011079.

In consideration of the mutual covenants hereinafter set forth, the parties agree as follows:

1. Contract Documents. The Contract Documents consist of this Agreement, the Notice Inviting Bids, the Instructions to Bidders, the Bid (including documentation accompanying the Bid and any post-Bid documentation submitted before the Notice of Award), the Bonds, permits from regulatory agencies with jurisdiction, General Provisions, Special Provisions, Federal Provisions (Non-AIP Projects), Plans, Standard Plans, Standard Specifications, Reference Specifications, Addenda, Change Orders, and Supplemental Agreements to the extent attached to this Agreement. Such attachments are incorporated herein by reference.
2. Scope of Services. Contractor shall perform the Work in a good and workmanlike manner for the project identified as Parking Lot Reconfiguration Civil ("Project"), as described in this Agreement and in the Contract Documents.
3. Compensation. In consideration of the services rendered hereunder, Authority shall pay Contractor a not to exceed amount of Two Hundred Twenty-Six Thousand and One Hundred Ninety Dollars and Zero Cent. Dollars (\$226,190.00) in accordance with the prices as submitted in the Bid.
4. Incorporation by Reference. All of the following documents are attached hereto and incorporated herein by reference: Workers' Compensation Certificate of Insurance, Additional Insured Endorsement (Comprehensive General Liability), Additional Insured Endorsement (Automobile Liability), and Additional Insured Endorsement (Excess Liability).
5. Antitrust Claims. In entering into this Agreement, Contractor offers and agrees to assign to Authority all rights, title, and interest in and to all causes of action it may have under Section 4 of the Clayton Act (15 U.S.C. Sec. 15) or under the Cartwright Act (Business and Professions Code Section 16700 et seq.) arising from purchases of goods, services, or materials pursuant to this Agreement. This assignment shall be made and become effective at the time Authority tenders final payment to Contractor without further acknowledgment by the parties.
6. Prevailing Wages. Authority and Contractor acknowledge that the Project is a "public works project" within the scope of the Prevailing Wage Law (Labor Code Section 1720 et seq.).
7. Workers' Compensation. Labor Code Sections 1860 and 3700 provide that every contractor will be required to secure the payment of compensation to its employees. In accordance with the provisions of Labor Code Section 1861, by signing this Agreement, Contractor certifies as follows:

"I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of that code, and I will

comply with such provisions before commencing the performance of the work of this contract.”

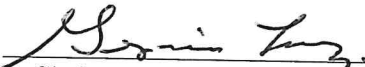
8. Execution Warranty. Any person executing this Agreement on behalf of Contractor warrants and represents that he or she has the authority to execute this Agreement on behalf of Contractor and has the authority to bind Contractor to the performance of its obligations hereunder.

9. Entire Agreement. This Agreement, including the Contract Documents and any other documents incorporated herein by specific reference, represents the entire and integrated agreement between Authority and Contractor related to the Project. This Agreement supersedes all prior oral or written negotiations, representations or agreements related to the Project. This Agreement may not be modified or amended, nor any provision or breach waived, except in a writing signed by both parties that expressly refers to this Agreement.

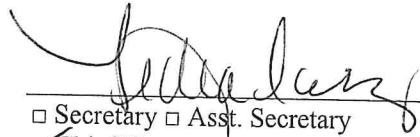
10. Counterparts. This Agreement may be executed in counterpart originals, duplicate originals, or both, each of which is deemed to be an original for all purposes.

**TO EFFECTUATE THIS AGREEMENT**, the parties have executed this Agreement by causing their duly authorized representatives to sign below.

**Geronimo Concrete, Inc.**  
4560 Huntington Drive N.  
Los Angeles, CA 90032



☐ Chairman ☐ President ☐ Vice President



☐ Secretary ☐ Asst. Secretary  
☒ Chief Finance Officer ☐ Asst. Treasurer

[Pursuant to California Corporations Code Section 313, both signature lines must be executed unless the signatory holds at least one of the offices designated on each line.]

**Burbank-Glendale-Pasadena Airport Authority**  
2627 N. Hollywood Way  
Burbank, CA 91505

\_\_\_\_\_  
Emily Gabel-Luddy, President

Approved as to from:

\_\_\_\_\_  
Richards, Watson & Gershon  
A Professional Corporation



## ACKNOWLEDGMENT

A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

State of California  
County of Los Angeles

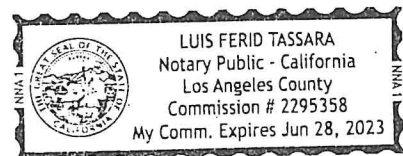
On March 22, 2023 before me, Luis Ferid Tassara, Notary Public  
(insert name and title of the officer)

personally appeared Gerónimo Lopez Aguirre and Lidia Lopez  
who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are  
subscribed to the within instrument and acknowledged to me that he/she/they executed the same in  
his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the  
person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing  
paragraph is true and correct.

WITNESS my hand and official seal.

Signature  (Seal)



**STAFF REPORT PRESENTED TO THE  
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY  
OPERATIONS AND DEVELOPMENT COMMITTEE  
APRIL 3, 2023**

**AWARD OF PURCHASE ORDER  
PORTABLE RADIO REPLACEMENT  
MOTOROLA SOLUTIONS, INC.**

Presented by Patrick Lammerding  
Deputy Executive Director, Planning and Development

**SUMMARY**

Staff seeks a recommendation from the Operations and Development Committee (“Committee”) to the Commission to approve the acquisition of replacement portable radio equipment from Motorola Solutions, Inc. (“Motorola”). The proposed acquisition is for the replacement of handheld Motorola portable radios, which currently are used by the Airport Maintenance Department (“Maintenance”) and have reached the end of their useful life, with thirty-eight Motorola APX 900 series radios. The total cost for the replacement radios, programming, and ancillary accessories is \$136,961.16.

**BACKGROUND**

The portable radios currently used by the Maintenance personnel have reached the end of their useful life and are no longer supported by Motorola for repairs or service. The proposed Motorola APX 900 model radio will maintain communication interoperability with the radios in use by Airport Operations, Police, and Fire Departments.

Interoperable communication equipment is required by Maintenance personnel to allow for communication within the Department, with other airport departments, as well as with outside agencies for situations where the involvement of Maintenance staff is needed. Additionally, because the Authority contracts with the City of Burbank for radio programming services, the proposed acquisition of Motorola equipment ensures that all Airport Departments continue to maintain programming consistency with all public safety departments utilizing the same interoperability communication system.

The original replacement program for Maintenance’s portable radios was a two-year plan with a smaller number of replacement radios in the first year, and the balance of the radios in the second year. However, the initial order to an authorized seller was returned by the vendor because the order could not be fulfilled due to demand and supply chain issues. Motorola, the manufacturer of the equipment, is the only viable source of the equipment at this time.

Details on the radios and accessories are listed in the attached proposal from Motorola.

### BUDGET IMPACT

The adopted FY 2023 budget includes \$35,000 in appropriations to address the partial replacement of these radios. However, due to the six-month anticipated lead time for acquisition, Staff requests consideration from the Committee to recommend to the Commission to allow staff to place an order for the entire maintenance department radio replacement requirement (38) with the understanding that an appropriation request for this purchase will be included in the upcoming proposed FY 2024 budget.

### STAFF RECOMMENDATION

Staff seeks the Committee's recommendation to the Commission that it authorize the issuance of a purchase order in the amount of \$136,961.16 to Motorola for the proposed replacement radios.

Billing Address:  
BURBANK GLENDALE  
PASADENA AIRPORT  
AUTHORITY  
2627 HOLLYWOOD WAY  
BURBANK, CA 91505  
US

Quote Date:03/08/2023  
Expiration Date:04/07/2023  
Quote Created By:  
Denis Redzepagic  
denis.redzepagic@  
motorolasolutions.com

End Customer:  
BURBANK GLENDALE PASADENA  
AIRPORT AUTHORITY

Contract: 18105 - LA COUNTY , CA MA-  
IS-2240228  
Freight Terms:FREIGHT PREPAID  
Payment Terms:30 NET

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
APX™ 900						
1	H92SDF9PW6AN	APX 900 UHFR2 MODEL 2 PORTABLE	38	\$1,898.00	\$1,385.54	\$52,650.52
1a	G996AZ	ADD: PROGRAMMING OVER P25 (OTAP)	38	\$110.00	\$80.30	\$3,051.40
1b	QA06797AA	ALT: UHF STUBBY ANT (450-527 MHZ) 9CM	38	\$10.00	\$7.30	\$277.40
1c	QA04096AA	ENH: P25 TRUNKING	38	\$1,177.00	\$859.21	\$32,649.98
1d	QA06653AA	ENH: AES 256 SW ENCRYPTION AND ADP	38	\$358.00	\$261.34	\$9,930.92
1e	H869CQ	ADD: MULTIKEY	38	\$83.00	\$60.59	\$2,302.42
1f	QA00580AF	ADD: TDMA OPERATION	38	\$495.00	\$361.35	\$13,731.30
1g	H885BK	ADD: 3Y ESSENTIAL SERVICE	38	\$133.00	\$133.00	\$5,054.00
2	PMNN4491D	BATT IMPRES LIION IP68 2100T	38	\$127.05	\$92.75	\$3,524.50
3	PMPN4174A	CHGR DESKTOP SINGLE UNIT IMPRES, US/NA	38	\$82.08	\$59.92	\$2,276.96
4	PMKN4012B	PORTABLE PROGRAMMING CABLE	1	\$84.70	\$67.76	\$67.76



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.  
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Subtotal	\$125,517.16
Estimated Tax	\$11,444.00
Grand Total	<b>\$136,961.16(USD)</b>

**Notes:**

**BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY  
OPERATIONS AND DEVELOPMENT COMMITTEE  
APRIL 3, 2023**

**COMMITTEE PENDING ITEMS**

**Future**

1. Award of Contract - Motorola Solutions Inc. (Communication Center Console Replacement)
2. Award of Contract – Emergency Alert Phone Replacement
3. Award of Contract - Wildlife Management Study
4. Award of Contract - Parking Management and Shuttle Services
5. Award of Contract - Replacement Airfield Mower
6. Award of Contract - Janitorial Services
7. Shuttle Service Operation; Metrolink Stations and Passenger Terminal
8. Award of Contract - DVSS Extension