



Procurement Process

LOCAL COMMUNITY OUTREACH

Cast a wide net to ensure ENTIRE community is made aware of opportunities to participate.

SOLICIT BIDS

Conduct outreach sessions with prime and subprime community. Solicit bids from prime contractors directly.

PREQUALIFICATION

Assess capacity & capability

EVALUATE BIDS

Fair evaluation of all received bids to ensure all scope, schedule, DBE reqmts are met.

3 BID PACKAGING
Create right size bid packages

AWARD TRADES

6

Negotiate subcontract with awarded sub



Outreach Efforts:

- 1. HPT has engaged PDA Consulting Group for DBE Outreach efforts
- 2. Targeted pertinent local DBE database of 2,400+ firms prior to each outreach
- 3. Printed advertisements in multiple local publications in multiple languages
- 4. (4) in-person Outreach Events
 - 1. May 17, 2023 (124 attendees)
 - 2. September 12, 2023 (103 outside attendees)
 - 3. November 8, 2023 (106 outside attendees)
 - 4. February 7, 2024 (128 outside attendees)
- 5. Prequalification
 - 1. 408 prequalification packages submitted
- 6. Procurement
 - 1. 4 major purchasing efforts to date
 - 2. 56 trade contractor packages: 657 prime subs

DBE Status:

- 1. 27% committed to date through CGMP 8
- 2. 18% goal or higher will be achieved at GMP



Previous Task Orders:



Orders

• Task Order 1 \$ 55,000	,000
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•	Task Order 2	\$ 76,9	933,	511
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• Task Order 5 \$74,290,109

Grand Total \$281,255,284

Funding:



Funding

With authorization of the proposed Task Order 5, total commitments to HPTJV amount to \$281,255,284 with the majority of these expenditures programmed to be incurred after the construction financing is in place through the initial issuance of GARBs scheduled for late May 2024. Current additional funding includes an already approved \$47 million PFC application for design fees, Bipartisan Infrastructure Law ("BIL") grants received for early works/preconstruction in the amount of \$45.9 million, a recently awarded \$17.3 million BIL grant for terminal construction along with a standby, but not yet utilized, commercial paper program of \$200 million. Other future federal grants are anticipated to be received in subsequent federal fiscal years, such as BIL grants, both terminal and formulaic and Airport Improvement Program grants along with a programed contribution from the Authority's Facility Development Reserve.

