



April 30, 2026

CALL AND NOTICE OF A REGULAR MEETING OF THE
OPERATIONS AND DEVELOPMENT COMMITTEE
OF THE
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY

NOTICE is hereby given that a regular meeting of the Operations and Development Committee will be held on Monday, May 4, 2026, at 8:30 a.m., in the Airport Skyroom of Hollywood Burbank Airport, 2627 N. Hollywood Way, Burbank, California 91505.

In addition to attending the meeting in person, members of the public may observe the meeting telephonically and may offer comment in real time through the following number:

Dial In: (818) 862-3332

Terri Williams, Board Secretary
Burbank-Glendale-Pasadena Airport Authority

REGULAR MEETING
OF THE
OPERATIONS AND DEVELOPMENT COMMITTEE
Airport Skyroom
Monday, May 4, 2026
8:30 a.m.

The public comment period is the opportunity for members of the public to address the Committee on agenda items and on Airport-related non-agenda matters that are within the Committee's subject matter jurisdiction. At the discretion of the presiding officer, public comment on an agenda item may be presented when that item is reached

Members of the public are requested to observe the following decorum when attending or participating in meetings of the Committee:

- *Turn off cellular telephones and pagers.*
- *Refrain from disorderly or boisterous conduct, including loud, threatening, profane, or abusive language, clapping, whistling, stamping, or other acts that disrupt or otherwise render unfeasible the orderly conduct of the meeting.*
- *If you desire to address the Committee during the public comment period, fill out a speaker request card and present it to the Board Secretary.*
- *Confine remarks to agenda items or to Airport-related non-agenda matters that are within the Committee's subject matter jurisdiction.*
- *Limit comments to three minutes or to such other period of time as may be specified by the presiding officer.*



The following activities are prohibited:

- *Allocation of speaker time to another person.*
- *Video presentations requiring use of Authority equipment.*



Any disclosable public records related to an open session item on a regular meeting agenda and distributed by the Authority to the Committee less than 72 hours prior to that meeting are available for public inspection at Hollywood Burbank Airport (2627 N. Hollywood Way, Burbank) in the administrative office during normal business hours.



In accordance with the Americans with Disabilities Act of 1990, if you require a disability-related modification or accommodation to attend or participate in this meeting, including auxiliary aids or services, please call the Board Secretary at (818) 840-8840 at least 48 hours prior to the meeting.

AGENDA

Monday, May 4, 2026

1. Roll Call
2. Approval of Agenda
3. Public Comment
4. Approval of Minutes
 - a. April 20, 2026
5. Items for Approval
 - a. Perimeter Intrusion Detection System Equipment Replacements

[See page 1]

[See page 4]

Staff seeks an Operations and Development Committee (“Committee”) recommendation to the Commission to approve the purchase and installation of replacement equipment for the Airport Perimeter Intrusion Detection System and its associated thermal cameras. The current equipment, originally installed in 2009, is no longer supported by the manufacturer and an upgrade is necessary to ensure compatibility and connectivity with the Replacement Passenger Terminal system.

The proposed cost for the acquisition and installation of the equipment is \$125,637.99. Staff seek an additional 10% project contingency in the amount of \$18,500 for unforeseen circumstances during installation for a total project cost of \$144,137.99.

Because of external pressures causing price fluctuations for the proposed electronic equipment, subject to the Committee’s recommendation, this item has been also included in the Commission meeting agenda for its consideration immediately following the Committee’s meeting. If approved, Staff will expedite the purchasing documentation to ensure the equipment pricing.

- b. Amendment No. 2 to Professional Services Agreement
Azrial Ltd.

[See page 6]

Staff seeks an Operations and Development Committee recommendation to the Commission to approve Amendment No. 2 to exercise the second of two one-year extension options provided for in the Professional Services Agreement (“Agreement”) with Azrial Ltd. for continued AutoCAD, Geographic Information Systems, graphic display, and airport planning services.

The proposed Agreement is on a time-and-materials basis at an hourly rate of \$144.00 per hour, that shall not exceed 1,000 hours for a one-year extension period. An allowance of \$5,000 for miscellaneous out-of-pocket expenses, such as paper, ink, and reproduction costs, is included in the Agreement.

6. Items for Information

a. Committee Pending Items

[See page 10]

7. Adjournment: To Monday, May 18, 2026, for the next regularly scheduled meeting of the Operations and Development Committee, 2627 Hollywood Way, Skyroom

**MINUTES OF THE REGULAR MEETING OF THE
OPERATIONS AND DEVELOPMENT COMMITTEE
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY**

MONDAY, APRIL 20, 2026

A regular meeting of the Operations and Development Committee was called to order on this date in the Airport Skyroom, 2627 N. Hollywood Way, Burbank, California, at 8:40 a.m., by Commissioner Hampton.

1. ROLL CALL

Present: Commissioners Talamantes and Hampton

Absent: Commissioner Asatryan

Also Present: Staff: John Hatanaka, Executive Director;
Lewis Pianka, Airport Fire Chief; Vincent
Nguyen, Senior Manager, Engineering and
Project Delivery;

Thomas Stafford, President, Superior Life
Support, Inc.

2. Approval of Agenda

Motion Commissioner Talamantes moved approval of
the agenda; seconded by Commissioner
Hampton.

Motion Approved The motion was approved (2-0,1 absent).

3. Public Comment

There were no public comments.

4. Approval of Minutes

a. March 16, 2026 The agenda packet included draft copies
of the March 16, 2026, and April 6, 2026,
b. April 6, 2026 Committee meeting minutes for review and
approval.

Motion Commissioner Talamantes moved approval of
the minutes; seconded by Commissioner
Hampton.

Motion Approved The motion was approved (2-0,1 absent).

5. Items for Approval

a. EMT Certification/Recertification, Continuing Education, and Quality Improvement/Assurance Care Professional Services Agreement - Superior Life Support, Inc.

Staff sought a recommendation from the Operations and Development Committee to the Commission to approve a Professional Services Agreement ("Agreement") with Superior Life Support, Inc. for emergency medical technician certification/recertification, continuing education and quality improvement/assurance care services. The Agreement is for an initial three-year period with two one-year extension options.

The Agreement will be for a total not-to-exceed amount of \$87,324, with yearly not-to-exceed amounts of \$28,226, \$29,099, and \$29,999, respectively, for the initial contract period, and \$30,899 and \$31,826 for each extension option, if exercised.

Motion

Commissioner Hampton moved approval; seconded by Commissioner Talamantes.

Motion Approved

The motion was approved (2-0,1 absent).

b. On-Call Pavement Improvement Contract Award and Task Order Approval, On-Call Architectural and Engineering Contract Task Order Approval – Southeast Quadrant Reconfiguration Project

Staff sought an Operations and Development Committee recommendation to the Commission that it:

- i) Award an On-Call Pavement Improvement Agreement to Griffith Company ("Griffith") in a not-to-exceed amount of \$2,500,000 for a one-year term with two one-year extension options at the discretion of the Authority.
- ii) Pre-authorize the Executive Director to issue Griffith a task order in a not-to-exceed amount of \$1,000,000 for time sensitive pavement work for the Southeast Quadrant ("SEQ") Reconfiguration Project upon receipt of the accepted final scope and quantities;
- iii) Authorize the Executive Director to issue HNTB Corporation, the Authority's on-call architectural and engineering services consultant, a task order in a not-to-exceed amount of \$125,000 for project management and construction management support for the SEQ Reconfiguration Project;
- iv) Authorize Staff to file a CEQA Notice of Exemption for the SEQ Reconfiguration Project.

Motion

Commissioner Talamantes moved approval;
seconded by Commissioner Hampton.

Motion Approved

The motion was approved (2-0,1 absent).

c. Amendment No. 2 to Professional Services Agreement Azrial Ltd.

Due to time constraints, Staff recommended that this item be differed to the Committee's next meeting on May 4, 2026.

6. Items for Information

a. Committee Pending Items

Due to time constraints, this item was not discussed.

7. Adjournment

The meeting was adjourned at 9:06 a.m.

Adjournment: To May 4, 2026, for the next regularly scheduled meeting of the Operations and Development Committee, 2627 Hollywood Way, Skyroom.

**STAFF REPORT PRESENTED TO
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY
OPERATIONS AND DEVELOPMENT COMMITTEE
MAY 4, 2026**

**PERIMETER INTRUSION DETECTION SYSTEM
EQUIPMENT REPLACEMENTS**

Presented by
Kimberley Parker-Polito
Director, Information Communication Technologies

SUMMARY

Staff seeks an Operations and Development Committee (“Committee”) recommendation to the Commission to approve the purchase and installation of replacement equipment for the Airport Perimeter Intrusion Detection System (“PIDS”) and its associated thermal cameras. The current equipment, originally installed in 2009, is no longer supported by the manufacturer and an upgrade is necessary to ensure compatibility and connectivity with the Replacement Passenger Terminal (“RPT”) system.

The proposed cost for the acquisition and installation of the equipment is \$125,637.99. Staff seek an additional 10% project contingency in the amount of \$18,500 for unforeseen circumstances during installation for a total project cost of \$144,137.99.

Because of external pressures causing price fluctuations for the proposed electronic equipment, subject to the Committee’s recommendation, this item has been also included in the Commission meeting agenda for its consideration immediately following the Committee’s meeting. If approved, Staff will expedite the purchasing documentation to ensure the equipment pricing.

BACKGROUND

The current PIDS and thermal cameras monitor the areas around the Airport using the Digital Video Surveillance System (“DVSS”) manufactured by Sightlogix. The current PIDS, originally installed in late 2009, is no longer supported by the manufacturer and will need to be replaced for continued monitoring and intrusion detection as well as connection to the new intrusion detection system being installed in the RPT.

SOLE SOURCE JUSTIFICATION

The Authority’s DVSS contractor, Superior Alarm Systems (“SAS”) has provided the attached bid in the amount of \$125,637.99. This is a sole-source request to ensure system connectivity between the current PIDS and the new intrusion detection system for the RPT. SAS is well-versed with the requirements between the current PIDS and new systems for the airport security detection system and has the expertise to install the replacement PIDS equipment and cameras. This will ensure the intrusion detection system replacement equipment will maintain the current coverage area and connect to the RPT’s intrusion detection system.

If the Commission approves the proposal, the necessary procurement documentation will be issued to SAS immediately to guarantee price of the electronic equipment, installation and completion of this project by June 30, 2026.

CONTINGENCY

In the event of unforeseen circumstances during installation, Staff is recommending an approximate 10% contingency of \$18,500 be included in the project cost.

FUNDING

Appropriations for this project are included in the adopted FY 2026 Budget.

RECOMMENDATION

Staff seeks a Committee recommendation to the Commission to approve an agreement with SAS for the purchase and installation of replacement PIDS and thermal camera equipment for \$125,637.99, authorize a project contingency in the amount of \$18,500 for a total project cost of \$144,137.99 and authorize the Executive Director to issue a purchase order for the same.

**STAFF REPORT PRESENTED TO THE
BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY
OPERATIONS AND DEVELOPMENT COMMITTEE
MAY 4, 2026**

**AMENDMENT NO. 2 TO
PROFESSIONAL SERVICES AGREEMENT
AZRIAL LTD.**

Presented by
Aaron Galinis
Principal Airport Planner

SUMMARY

Staff seeks an Operations and Development Committee (“Committee”) recommendation to the Commission to approve Amendment No. 2 (“Amendment”), copy attached, to exercise the second of two one-year extension options provided for in the Professional Services Agreement (“Agreement”) with Azrial Ltd. (“Azrial”) for continued AutoCAD, Geographic Information Systems (GIS), graphic display, and airport planning services.

The proposed Agreement is on a time-and-materials basis at an hourly rate of \$144.00 per hour, that shall not exceed 1,000 hours for a one-year extension period. An allowance of \$5,000 for miscellaneous out-of-pocket expenses, such as paper, ink, and reproduction costs, is included in the Agreement.

BACKGROUND

On May 16, 2022, the Commission unanimously approved an Agreement with Azrial. The Agreement (copy attached) is for services performed on a time-and-materials basis, at a first-year hourly rate of \$125.00 per hour, not to exceed 1,400 hours annually, for a three-year period with two one-year options. The three-year base period expired May 15, 2025. On May 19, 2025, the Commission approved the first of two potential one-year extension options, which is scheduled to expire on May 19, 2026.

The Agreement allows Azrial to adjust the hourly rate on each anniversary date based upon the applicable CPI. Accordingly, the hourly rate increased to \$130.00 in 2023, \$134.00 in 2024, and \$139.00 in 2025. If the second one-year extension option is approved, the hourly rate will increase to \$144.00.

Staff has utilized the services of Azrial to provide computer aided drafting, GIS, and related engineering services for the generation of technical exhibits for conceptual planning and for construction to the Airport. The services are performed on a time and materials basis. Azrial was responsible for the creation of the current AutoCAD and GIS digital drawing library that encompasses several thousand drawings and layer files. Azrial’s principal, Mr. Dan Lichtner, has extensive knowledge of airport engineering and development of the Airport wide facilities, and has been a valuable technical resource for Airport Staff. For the past two years, Mr. Lichtner has also been facilitating knowledge transfer to Airport Staff to ensure long-term continuity. The second contract extension is requested to facilitate the additional workload required during the construction and transition activities to the Replacement Passenger

STAFF REPORT\OPERATIONS\5-4-2026
AMENDMENT NO. 2 TO
PROFESSIONAL SERVICES AGREEMENT
AZRIAL LTD.

Terminal. During the period of this contract extension, Azrial will also participate in ensuring that the drawing library is seamlessly transferred to the recently implemented Enterprise Asset Management System to provide long-term management of airport assets under a unified platform.

FUNDING

Funding for these services was included in the FY 2026 adopted budget and will be included in the proposed FY 2027 budget.

RECOMMENDATION

Staff seeks a recommendation by the Committee to the Commission to approve the Amendment to exercise the second of two one-year extension options to the Agreement between the Authority and Azrial.

**AMENDMENT NO. 2 TO
PROFESSIONAL SERVICES AGREEMENT**
(Burbank-Glendale-Pasadena Airport Authority / Azrial Ltd.)

This Amendment No. 2 (“Second Amendment”) to the May 16, 2022 Professional Services Agreement (“Agreement”) executed by the Burbank-Glendale-Pasadena Airport Authority (“Authority”), a California joint powers agency, and Azrial Ltd. (“Consultant”), a California corporation, is dated _____, 2026 for reference purposes.

RECITALS

- A. The parties executed the Agreement to provide for the Authority’s retention of Consultant as an independent contractor to perform the following professional services: computer-aided drafting, graphics service, and other related architectural and engineering services.
- B. The parties executed a May 19, 2025 Amendment No. 1 (“First Amendment”) to amend the Agreement to reflect: (1) the Authority’s exercise of the first extension option; (2) a CPI adjustment to the fee schedule; and (3) a reduction in the hours cap.
- C. The parties desire to amend the Agreement to reflect: (1) the Authority’s exercise of the second extension option; and (2) a CPI adjustment of the fee schedule.

NOW, THEREFORE, the parties agree as follows:

- 1. Amendment of Section 3.** Paragraphs A and B of Section 3 (Term) of the Agreement are amended to read as follows:

“A. This Agreement shall commence on May 16, 2022 and shall expire on May 15, 2027 unless terminated by either party pursuant to paragraph (C) below.

B. Reserved.”

- 2. Amendment of Exhibit B.** Effective May 17, 2026, the first sentence of the second paragraph of Exhibit B of the Agreement is amended to read as follows:

“Consultant shall be compensated at a rate of \$144.00 per hour not to exceed 1,000 hours per year.”

- 3. Counterparts.** This Second Amendment may be executed in any number of counterparts, each of which shall be deemed an original and all of which taken together shall constitute one and the same document.

- 4. Preservation of Agreement.** Except as expressly modified by this Second Amendment, all of the provisions of the Agreement (as amended by the First Amendment) shall remain unaltered and in full force and effect. In the event of a conflict between the provisions of this Second Amendment and the provisions of the Agreement (as amended by the First Amendment), the provisions of this Second Amendment shall control.

TO EXECUTE THIS SECOND AMENDMENT, the parties have caused their duly authorized representatives to sign below.

Azrial Ltd.

By: *Dan Lichtner*

By: _____

Print Name: *Dan Lichtner*

Print Name: _____

Chairperson President Vice President

Secretary Asst. Secretary

Chief Finance Officer Asst. Treasurer

[Pursuant to California Corporations Code Section 313, both signature lines must be executed unless the signatory holds at least one of the offices designated on each line.]

Burbank-Glendale-Pasadena Airport Authority

Jess A. Talamantes, President

Approved as to form:

Richards, Watson & Gershon
A Professional Corporation

**BURBANK-GLENDALE-PASADENA AIRPORT AUTHORITY
OPERATIONS AND DEVELOPMENT COMMITTEE
MAY 4, 2026**

COMMITTEE PENDING ITEMS

Future

Tentative Presentation

- | | |
|--|---------------|
| 1. Award of Contract - Axon | May 18, 2026 |
| 2. Award of Contract – Flash Parking System Equipment for SEQ | May 18, 2026 |
| 3. Award of Contract Extension – Landscape Services | TBD |
| 4. Award of Contract Extension – Janitorial Services | June 1, 2026 |
| 5. Award of Contract – Private Wireless Network | July 20, 2026 |
| 6. Approval of Searidge Service Warranty and Service Program (RPT) | TBD |
| 7. Award of Contracts – Service Providers for RPT Operations | TBD |

PIDS Thermal Camera Upgrade

BURBANK-GLENDALE AIRPORT AUTHORITY

BOB HOPE AIRPORT
2627 HOLLYWOOD WAY
BURBANK, CA 91505

Number: Q-18070 Rev 2



Presented By:

Jared Leener

Director, Business Development

jared.leener@sassecurity.com

Office Phone: 818-700-7100 Ext 222

Mobile Number: 818-274-6779



9001 Canoga Ave
Canoga Park, CA 91304



**BP9012
S8036**



2025

Alarm Co #ACO1342 State Contractor #782737 UL License #58036



Mission

Our mission is to provide exceptional security solutions that meet our customers' unique needs and exceed their expectations for service, quality and value.

We earn customer loyalty through exceptional personalized service and integrity. We work hard to exceed expectations, deliver more than promised, and provide an extraordinary business experience by being honest and fair.

We are committed to offering growth and learning opportunities that enable our staff to provide value and exceptional service to our customers. Our success at satisfying customers and motivating employees enables us to achieve long-term growth and profitability.

About Us

Superior Alarms Systems, a Cobalt Service Partners company, is headquartered in Los Angeles. Established in 1981, Superior Alarm Systems (SAS) has grown significantly from a two-person operation to a team of more than 50 full-time staff members. Founder Doug Leener has established a company culture that fosters collaboration and empowers employees to grow and succeed.

Superior Alarm Systems is committed to delivering exceptional, personalized service to meet the unique security needs of every client. We partner with a diverse array of corporate clients, from large pharmaceuticals and manufacturing firms to entertainment studios and executive estates.

SAS is Underwriters Laboratories Listed and meets or exceeds nationally recognized standards for safety. The company provides systems for use in National Industrial Security applications and works closely with U.S. governmental agencies in this regard.

Superior Alarm Systems is highly regarded by the leading manufacturers of closed-circuit TV, access control, intrusion detection and fire alarm systems. As a true systems integration company, SAS provides total solutions in difficult environments.

Manufacturers have trusted the company to deploy cutting-edge technology, with SAS staff providing reliable insight into product performance and making informed recommendations for improved features. The management team at SAS has a proven track record in the security industry, with dozens of years of experience.

As the security industry transitions to integrated, IT-based solutions, Superior Alarm Systems proactively meets this evolution. Our seasoned professionals collaborate directly with corporate IT teams, ensuring the seamless planning and deployment of robust, enterprise-level security ecosystems that merge physical and cyber protection.

The company's sales and management departments continuously gain new certifications from leading manufacturers and industry organizations. SAS differentiates itself from generic security companies by investing heavily in employee training on the latest technologies and ensuring compliance with the codes of authorities having jurisdiction.



Bid

Number: Q-18070 Rev 2

Date: 4/28/2026

Project Summary

Taxable Equipment:	\$81,692.30
Non-Taxable Equipment:	\$1,750.00
Trip Charge:	\$315.00
Fuel Surcharge:	\$168.00
IT Labor:	\$11,895.00
Technician Labor:	\$19,140.00
Project Management Labor:	\$2,100.00
Sales Tax (10.5%):	\$8,577.69

Grand Total:	\$125,637.99
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* Price Includes Accessories

Alarm Co #ACO1342 State Contractor #782737

9001 Canoga Ave, Canoga Park, CA 91304 (818) 700-7100 tel (818) 717-9700 fax

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Scope of Work

Install and provide:

- (16) Total Axis Cameras + various mounts
- (4) Hardened POE switches + SFP modules
- (2) Standard POE switches + SFP modules
- Misc. cat6 cables and wire supports

SAS to complete PIDS thermal camera upgrade project per scope of work. SAS has included new network switches (hardened/environmentally rated switches where required--- standard POE switches where being installed in a environmental enclosure). SAS has included all camera mounting accessories and analytics required for complete perimeter detection + PTZ auto-track capabilities. No new Genetec licenses nor archivers have been quoted, SAS will evaluate if additional Genetec licenses are needed before start of project and provide a separate quote as needed.

Exclusions:

1. Parking fees. If free parking is not provided by the client, additional charges will apply.
2. Relocation of furniture, room dividers, artwork, copiers, computer equipment, or other items deemed 'in the way' of the installation. Notification to the Owner or his agent as to the items in question will be made in advance. Failure to relocate/protect equipment may cause delays in completion of project.
3. Any Division 26 electrical work—including main supply circuits, branch circuits, circuit breakers, and transformers—shall be completed by others.
4. Any Division 23 HVAC or cooling system modifications required due to increased BTU load resulting from said installation shall be provided and installed by others.
5. Any painting and patch work, replacement of ceiling tiles or flooring.
6. Lift to be provided by BUR airport.

* Price Includes Accessories

Notes:

1. Quote is based upon standard working hours (Mon- Fri, 6:00am – 5:00pm).
 - a. If Premium working hours (Mon-Fri, 5:00pm – 6:00am; Saturday and Sunday) are required, additional fees will apply.
2. Any unforeseen obstructions within scope of job may incur additional charges.
3. ***SAS Pass Through* Pricing quoted DOES NOT INCLUDE the current estimated U.S. Section 301 tariff on the equipment. Tariff rates are subject to change without notice; any increase or decrease in force at the time purchase will be subject to additional costs and will be added to the final**
4. Engineering costs are not included (the design and engineering of all security plans and as-builts (Riser, floor, site plans, etc.)
5. *This proposal assumes that all conduit and cable infrastructure (connectors, fittings, junction boxes) is provided by SAS.*

PLEASE NOTE:

- *Axis Communications is having a price increase on 5/1 that could potentially effect this quote. Please send your approval to SAS prior to 5/13 (earlier is better) so that we can lock in the prices for Burbank Airport Authority.*
- *SAS to secure hardware, deliver to Burbank Airport Authority and complete installation by June 30, 2026.*

* Price Includes Accessories



Contract

- A. The general project description is contained in the attached document and related documents from herein referred to as the "Bid".
- B. The specific work to be performed by Contractor is the installation of the specified system as outlined in the scope of work.
- C. The total amount to be paid by the owner for the performance (subject to additions and deductions by written change order) shall not exceed the total specified in the Proposal.
- D. Progress payments will be made according to the payment schedule below. Equipment will not be ordered until the material acquisition has been submitted. These times are subject to the timing of the construction and the lead times required for the ordered equipment to be delivered.
- E. Payment is due immediately after invoicing. Unpaid balance beyond 30 days after invoicing of completed tasks as outlined in item D shall bear interest payable to Contractor at a rate of 1.5% per month simple interest.
- F. This Bid expires 30 days following the date stated on the top of this agreement. No work will be scheduled without a signed copy of this agreement. All drawings and specifications contingent on agreement and retainer.
- G. If job is of a retrofit/remodel nature on an existing structure, and scope of work exceeds time estimated to complete because of unforeseen circumstances, SAS will notify project contact and advise of additional charge prior to proceeding. If approved, owner shall be charged at Contractor's current posted rates for all extra labor involved in completing the job. A copy of Contractor's posted rates can be supplied on request from client.
- H. If Contractor engineering labor is included in the bid, work to be performed will be clearly noted and detailed in the bid "Scope of Work". If project engineering is requested after initial proposal has been approved, owner shall be charged at Contractor's current posted rates.
- I. Contractor reserves the right to replace proposed models in the case of obsolescence, discontinuation, or unavailability with a comparable model of equal or greater value upon customer approval. Contractor will not be held responsible or liable in any way for any said product's obsolescence, discontinuation, or unavailability.

Payment Schedule	Amount
Commencement of Work - Material Acquisition	\$50,255.20
Progress Payment #1 - Substantial Cmpletion	\$62,819.00
Final Payment - Due on Client Handover	\$12,563.79

* Price Includes Accessories



1. Contract Documents and Details

The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings, addenda, change orders, written interpretations, and written orders for minor changes in work. Work not covered by contract documents will not be required unless it is required by reasonable inference as being necessary to produce the intended result. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.

2. Time

With respect to schedule completion of the tasks in section D, time is of the essence. If Contractor is delayed at any time in the progress of the work by owner change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.

3. Payments and Completion

The above Payment Schedule is a guideline and approximation. Since contractor will, if possible, open, test and burn-in equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any circumstances. Any disputes due to legal claims will be settled independently in good faith between the parties. Final payment shall be due immediately following completion of the project. Contractor will hold owner harmless with respect to claims of subcontractors and suppliers.

4. Insurance

Contractor shall purchase and maintain such insurance necessary to protect from claims under workers compensation and from any damage to the owner's property resulting from the conduct of this contract.

5. Changes in the Contract

The owner may order changes, additions, or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. The contractor shall provide the owner in writing the amount of additional costs or cost reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by the owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, contractor reserves the right to substitute equipment of equal or better quality with client approval. Contractor will be held blameless in case of product unavailability or discontinuation.

6. Warranty

Contractor warranties all Contractor furnished parts and labor involved in an installation, for one year. Contractor will also be glad to help the client get their manufacturer-warranted equipment serviced throughout the life of the said warranty, though additional SAS labor charges may apply.

Client:

Date

Contractor: Superior Alarm Systems
ACO Lic#1342 ; C10 Lic# 782737

Date

* Price Includes Accessories